



VYS

GLOBAL SUPERYACHT SUPPLIER

VYSYACHT.COM



SUPPLYING SUPERYACHTS ALL OVER THE WORLD

VYS mainly operates in Italy, France, Croatia, Montenegro and Greece, having branches and associates in all the mentioned countries. VYS also supplies globally, through a consolidated relationship with all the most important international freight forwarders and a vast network of commercial partners.

With our own logistics, including land and sea refrigerated transports, VYS can deliver one day to another around all the Adriatic region and in a very short space of time, into the rest of the Mediterranean, including islands. Our UK branch maintains relationships with international customers and third parties, assisting them 24/7 and addressing their requests, aiming to deliver the smoothest service possible.

Tell us where you are, and we will deliver directly to your yacht!



ABOUT US

VYS was born from an Italian family holding based in Venice operating for over 40 years, mainly supplying the mass market, and extending its service also to luxury hotels, private villas, aviation and the marine sector. Following our success in the marine sector, we decided in 2017 to start this brand to operate directly with superyachts.

As we were already supplying many superyacht provisioners and other intermediaries, we found it easy to step into this market and open a direct conversation with management companies, yacht agents and yacht chefs on-board. Starting from the Adriatic region we rapidly expanded up to Montenegro and Greece on the east Med and up to France/Monaco on the west Med. Our main market is still in the Adriatic region where we work with over 85% of the superyachts in transit, although many of our yacht customers ask us to supply them also in the rest of the Med, where we have built a strong network with local third parties and even across the Atlantic, in US and the Caribbean Sea.

Our headquarters are in Venice, where we have many facilities including warehouses, cellars and our own food processing laboratories working with the different products to prepare and package them as per our customer requirements. We are now in the process to develop new branches in the areas we are already reaching, also than distribution platforms with product stocks and our own logistics to directly supply these territories and beyond.

We are used to buy directly from the producers and/or the national importers in all the countries where we have our companies based. We also have our own logistics that include land and sea refrigerated transport. This enables us to provide an extremely efficient service at a very competitive price.

What we offer it is not only a high-quality product and a reliable service at very competitive rates, but also a level of customisation that includes the product selection, preparation, and packaging to satisfy the needs of even the most demanding client.



WHY VYS

With a vast experience providing the luxury industry with the best products and services, VYS has become one of the leading superyacht suppliers.

Our successful recipe has just three ingredients:

RESEARCH

We search on your behalf for the finest quality products. All our products are sourced locally and the most of them are produced in an artisanal/traditional way so that we can deliver not only freshness but also original/unique flavours to your table. We are supplying as well international brands and products that are part of your day to day life on-board, making it easier for you to feel at home, wherever you are.

VYS are deeply committed to always supplying the best. We are constantly looking for premium national and foreign products, with staff dedicated to analysing the customer needs, researching and selecting the best products worldwide.

SERVICE

Outstanding service with international deliveries, tailor made packaging, compliance with your food prep specifications, the certainty of having professional advice when required and the cordiality you should expect from your local shop. All of this is made possible by our constant investment in people and logistics, to ensure our customer will have the best experience possible.

With our own logistics including land and water transportation and having long-lasting ties with premium carrier companies, we are able to deliver our products globally. Our fleet of refrigerated vehicles and customized air transport will always guarantee the control and the freshness of the product at any stage.

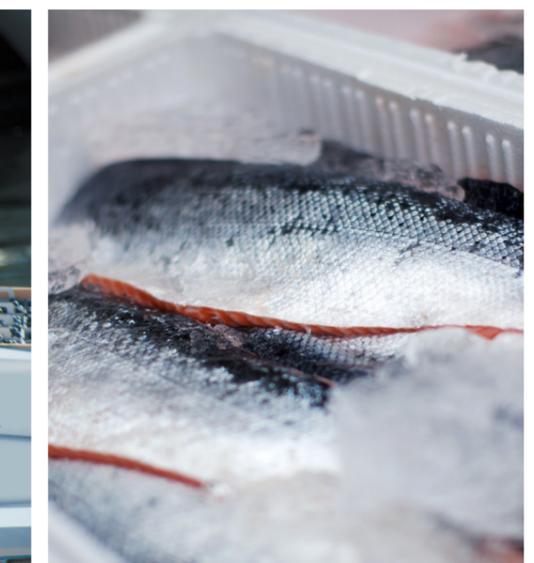
COMPETITIVITY

Our competitiveness is generated by having our own logistics and using a short supply chain which enables us to deliver the product directly from the producer to the consumer. This has a direct impact on pricing, reducing the cost of the goods and making our offer appealing to both our customers and other intermediaries.

We have a large portfolio of manufacturers and we are also exclusive distributors for many notable brands. We have built over the years a network of partnerships between international suppliers and manufacturers, aiming to cut out unnecessary intermediaries and reducing costs. This enables us to offer to our customers unbeatable prices and services.

Our dedicated team provides a fast pace assistance service, taking requests 24/7 and assisting the client with tailor-made logistic plans, providing the customer with the maximum possible comfort.

Place your order with us now!





ALL THAT YOU NEED

VYS will not only supply all your food and drink requirements for your guests and your crew, but also many of the fundamentals required on board such as flowers, interior supplies, janitorial products and even accessories and appliances for your galley.

GALLEY PRODUCTS FRESH AND FROZEN

- Fruit and vegetables in season and out of season
- Fish and sea food local and imported
- Meat & game local and imported
- Dairy local and imported
- Groceries
- Bakery products

DRINKS

- Champagnes and other sparkling wines
- Wine and spirit local and imported including special reserve and rare bottles
- Beers local and imported
- Soft drinks
- Water, all labels and formats

FLOWERS

- Floral arrangement with freshly cut flowers and plants
- Hand-tied bouquets
- Luscious greenery
- Artificial plants
- All our flowers are sourced directly from local and international producers

INTERIORS SUPPLIES

- | | |
|-----------------------------------|--|
| Snacks and groceries | Silverware |
| International magazines | Interior decorations & art pieces |
| Toiletries and candles | Bed linen/ table linen |
| Crockery and cutlery | Cushions, pillows and quality mattresses |
| Galley accessories and appliances | Crew and guest special requests |

JANITORIAL PRODUCTS

- Household products
- Healthcare products
- Cleaning products
- Polishing and finishing products
- Consumable and disposable products

CONTACT

To place an order or discuss how we can be of service, contact our office on:



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